

# WE INVEST IN A SUSTAINABLE FUTURE

A PRESENTATION OF OBTON





GET TO KNOW US AT  
OBTON.CO.UK

## WHAT WE CAN DO FOR YOU

### FINANCIAL STRENGTH AND FAST DECISION-MAKING

Obton has a strong balance sheet backed by owners with significant net wealth making us a reliable and ideal business partner to e.g. engineering and construction companies (EPC's), developers or module producers as well as other owners and suppliers of PV-plants.

With a strong capital base and a flat organizational structure, we have the capability and the resources to make fast decisions when being introduced to an attractive investment opportunity.

### BENEFITS FOR BOTH PARTIES

Having an experienced team of specialists dedicated to the acquisition of assets within renewables, we offer our business partners an easy and short process from the initial contact to financial close. Our competencies and track record allow us to perform due diligence on promising assets in short time, ensuring an effective and satisfying process.

At Obton, it is important for us to build value creating relationships and maintain our reputation as a competent and trustworthy partner, and so our goal when negotiating agreements is to achieve an outcome that is beneficial to both ourselves and our suppliers.

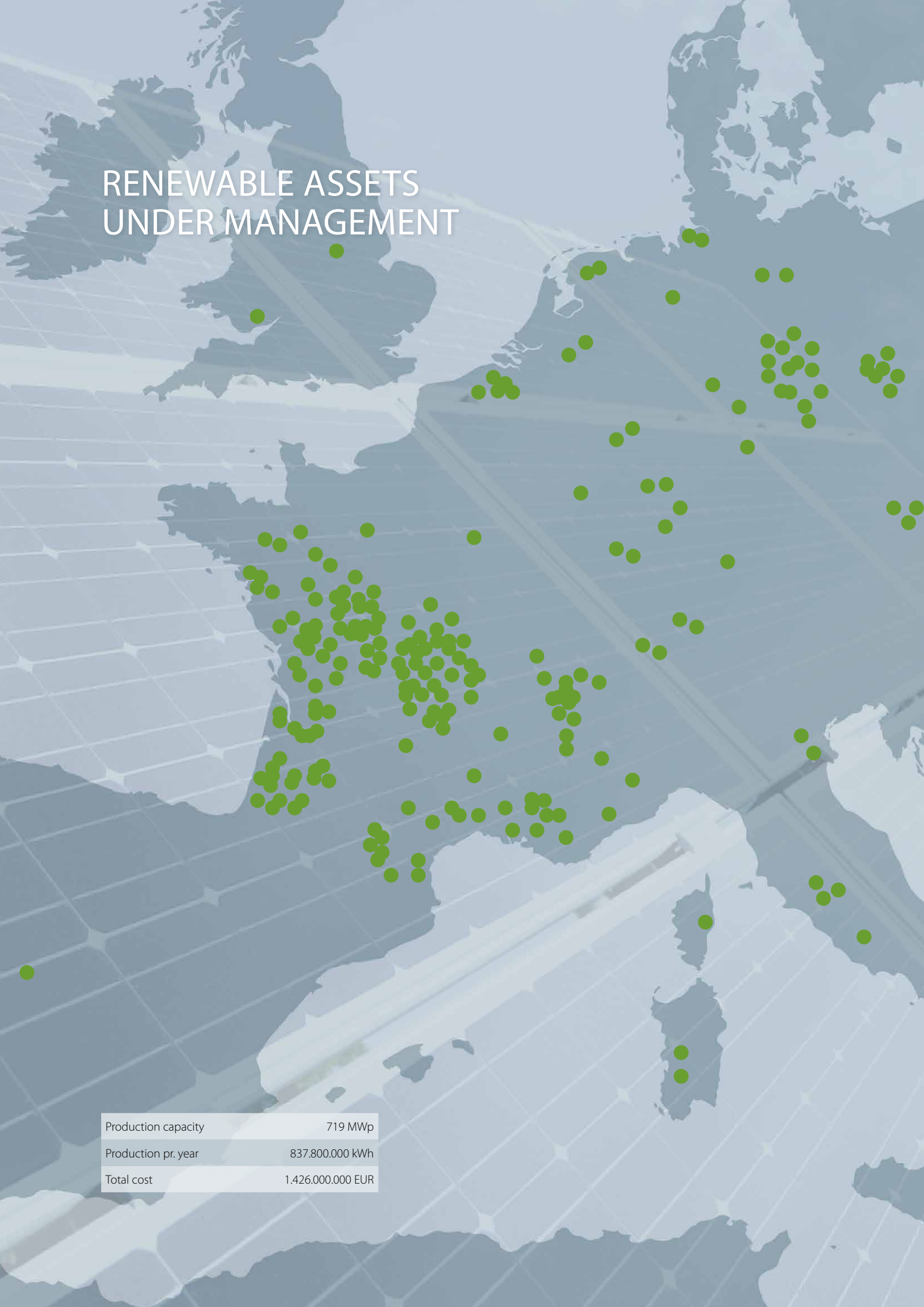
### OBTON CAN ENTER THE VALUE CHAIN AT DIFFERENT STAGES

- Development of PV-plants
- Provide early finance to renewable projects (solar)
- Acquisition of turn-key projects
- Acquisition of projects on the secondary market

**Please contact us at [obton@obton.com](mailto:obton@obton.com). We look forward to hearing from you.**



# RENEWABLE ASSETS UNDER MANAGEMENT



The image shows a map of Europe with numerous green dots scattered across the continent, representing the locations of renewable assets under management. The dots are most densely clustered in Western and Central Europe, with some scattered dots in Northern and Southern Europe. The background of the map is a light blue color with a subtle grid pattern.

Production capacity	719 MWp
Production pr. year	837.800.000 kWh
Total cost	1.426.000.000 EUR

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”We like to think that we are good at making the difficult simple. And this applies to us as well as our business partners”

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Anders Marcus, Chief Executive Officer

## THIS IS OBTON

Obton is an investment and development company that targets land and rooftop owners, developers and financial institutions with the goal of building a broad and risk-diverse portfolio of assets in the field of renewable energy. Our expertise includes development, funding and management of solar energy projects - primarily projects starting from EUR 10m for stable markets in Europe and North America.

At Obton, we work with long-term partnerships, both on the developer and financing side. We use our long-standing experience of solar energy to find opportunities in both existing and new markets. Our wide experience has been built up through investments in turnkey projects as well as complex projects, such as the development of large-scale ground mounted PV systems and roof top PV systems in urban areas. We like to think that we are good at making the difficult simple.

Our expertise covers both the legal and the analytical aspects from development and construction through to the management of the parks.



### DEVELOPMENT

- Acquires project rights
- Responsible for the development
- Ensures both finance and contracts with suppliers and constructors



### EARLY FINANCE

- Partners with developer
- Oversees engineering, procurement and construction
- Offers financing opportunities
- Takes over the asset once completed



### TURNKEY/SECONDARY MARKET

- Buying project rights prior to or following construction
- Initial contact between supplier and Obton
- Term Sheet
- Due diligence
- Sales and purchase agreement



## ASSETS UNDER MANAGEMENT

### BELGIUM

Production capacity	20 MWp
Production pr. year	18.500.000 kWh
Total cost	61.000.000 EUR

### FRANCE

Production capacity	126 MWp
Production pr. year	153.500.000 kWh
Total cost	360.000.000 EUR

### GERMANY

Production capacity	205 MWp
Production pr. year	253.800.000 kWh
Total cost	339.000.000 EUR

### GREAT BRITAIN

Production capacity	9 MWp
Production pr. year	9.000.000 kWh
Total cost	11.000.000 EUR

### HUNGARY

Production capacity	57 MWp
Production pr. year	66.500.000 kWh
Total cost	79.000.000 EUR

### ITALY

Production capacity	77 MWp
Production pr. year	118.000.000 kWh
Total cost	297.000.000 EUR

### NETHERLANDS

Production capacity	218 MWp
Production pr. year	208.000.000 kWh
Total cost	228.000.000 EUR

### SPAIN

Production capacity	7 MWp
Production pr. year	10.500.000 kWh
Total cost	51.000.000 EUR

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